



## “LMG” PROCEDURES FOR PRODUCTS AND SERVICES 2022

**-Dear @ Colleague / Client:**

- With the purpose of being able to work in these new times and dedicate to each client the maximum collaboration with the purpose of an Excellent Professional service, we have decided from May 1, 2022, to act with the following procedures, which are at your disposal. available on our website, on the Page:  
<https://lmgbrokers.wordpress.com/procedimientos/>

FOR ADVICE, aimed at sectors of: SALE (Ships and YACHTS - new and Used), AND/OR SHIP CONSTRUCTION, sale and/or Technical Inspection, trips for water tests and general reviews and/or usual supplies and special orders: our fees from the beginning (day #1), AND that are:

### FEES FOR OUR WORKS AND SERVICES:

In view of the fact that our work must combine our professional activity as Brokers, Consultants / advisers, and our maritime activity, for a GOOD OPERATION and COORDINATION among EVERYONE, we are going to establish the following PREMISES and RULES, with the sole intention of giving greater EFFECTIVENESS and GUARANTEES, to our commercial relationships:

And, due to the foregoing and in agreement with our associates of our management, we have AGREED and SUGGEST, the FOLLOWING:

- Normal working day within Spain, (partial or total) **€ 500 euros per day**, with an initial deposit of **€ 2500** (two thousand five hundred euros) that covers **the first 5 days**.  
**Mobility:** Our vehicle with mileage **limited to 200 km. € 100 euros per day**, plus fuel and tolls paid by the customer and **€ 2 x km. extra**.
- Travel expenses:** Meals and accommodation anywhere outside Asturias at the customer's expense.

If the client requests services or search for specific products outside of Spain, the amounts will be adjusted to double that indicated in each case plus expenses and per diem, stays, transfers, overnight (if applicable) and others related to "their mission".

- In the case of large purchases, large quantities of products or goods, the commission that would be paid to us is 2.5% of the total value of the good (or goods) acquired, and the amount of per diem and daily bill will be deducted before mentioned, and the form of payment will be 75% of the total estimated fees when hiring the advice, and the balance when the acquired good is delivered, or the delivery of the report in the case of simple initial advice.

- Tell them that due to our PROFESSIONAL activity and our dedication, daily from Monday to Friday from 10:00 a.m. to 8:00 p.m., in activities and matters of OUR OFFICE: travel to Shipyards, short trips to different nearby cities, assistance to related companies, assistance to Builders and technical inspections, various negotiations on naval issues, meetings with managers and classifiers, etc. , and etc.... and, MAXIMUM, currently and to this day, where, daily, many clients approach us to request that we quote them some type of SHIP and / or service, and other procedures for sale and / or transfers ...

And, due to this, you will understand, that it is HUMANLY IMPOSSIBLE for us to attend to “everyone” at the same time... because we cannot attend to our clients and those we represent in Spain, during said hours.... to you, as you deserve and it is due !!

**Thank you very much, and now, let's get going to close deals and business agreements**



**SAMPLE OF NECESSARY DOCUMENTS (IN CASE YOU DO NOT HAVE YOUR TEXTS) , PLEASE SEE MORE BELOW HERE, OR**



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